Non-Standard Installation Best Practices Job Aid

Summary

This Job Aid covers:

Pricing

This Job Aid supports the ViaSat Fulfillment and Dealer technician audience.

The following information details Viasat, Inc.'s Non-Standard Installation Best Practice Pricing. Please verify that any additional pricing presented to the customer meets the requirements as a non-standard installation cost. There are two types of pricing; Allowed and Recommended. The Allowed Pricing should always be used for Fulfillment orders and is highly recommended for Dealer orders. The Recommended Pricing can be adjusted to match the installation activities.

Pricing

Non-Standard Installation Pricing

Installation Type	Materials/Labor Included in this Price	Conditions	Allowed Pricing
Pole Mount	Approved Viasat pole Up to 20' of trenching (6" depth) and up to 20' of conduit if using non- flooded cable or enough conduit for two sweeps if using flooded cable. Minimum 120 lbs. or 3 bags of quick-set cement. Hole depth minimum is 36" with pole rising 4 feet above the ground. For locations requiring a depth of more than 36" to reach below the frost line, please see Special Soil Conditions below.	Normal Soil	Up to \$75.00
Pole Adapter	Viasat Approved Pole Adapter (not to be used on a hex pole)	2-3/8" OD	\$25.00

Installation Type	Materials/Labor Included in this Price	Conditions	Allowed Pricing
Trenching	Trenching and conduit, if using non-flooded cable, when the distance between the Pole and the building exceeds 20'.		\$1.00/foot
Special Soil Conditions	Rental tools for digging/trenching in rock or concrete, over 36" in depth for frost line, or for managing permafrost installations.	Pole Mounts and/or Trenching, special permafrost conditions	Time and Materials rate: not to exceed \$65.00/hour
Additional Viasat-Approved Non-Standard Installation Mounts	All mounts excluding stub/universal		Up to \$75.00 \$75/including ballast if non-pen
Wall Fishes Attic Crawls Crawl Space Entry	For Inside Wall Fishing, Attic Entry and/or Crawl Space Entry where point of entry is not possible through an outside wall or elected by customer.		1/2 hour Time and Materials rate: not to exceed \$65.00/hour

Installation Type	Materials/Labor Included in this Price	Conditions	Allowed Pricing
Permitting and Licensing	Zone license and permits for special districts (i.e. historical)		Time and Materials rate: not to exceed \$65/hour
Installation requiring a 25' or greater ladder	Installation over 21' off the ground - additional OSHA safety standards for may apply		<pre>1 hour Time and Materials rate: not to exceed \$65/hour</pre>
Conduit	Schedule 40 conduit		Materials costs plus 15%
Viasat Approved COAX Cable	RG11 when used in cable runs over 150'		Distributor cost plus 15%

Note: All installations must meet national, state, and local building and electrical codes. Any national, state, and local building or electrical codes supersede ViaSat directions and exceptions.