

Non-Standard Installation Best Practices Job Aid

Summary

This Job Aid covers:

[Pricing](#)

This Job Aid supports the ViaSat Fulfillment and Dealer technician audience.

The following information details Viasat, Inc.'s Non-Standard Installation Best Practice Pricing. Please verify that any additional pricing presented to the customer meets the requirements as a non-standard installation cost. There are two types of pricing; **Allowed** and **Recommended**. The **Allowed Pricing** should always be used for Fulfillment orders and is highly recommended for Dealer orders. The **Recommended Pricing** can be adjusted to match the installation activities.

Pricing

Non-Standard Installation Pricing

Installation Type	Materials/Labor Included in this Price	Conditions	Allowed Pricing
Pole Mount	<p>Approved Viasat pole</p> <p>Up to 20' of trenching (6" depth) and up to 20' of conduit if using non-flooded cable or enough conduit for two sweeps if using flooded cable.</p> <p>Minimum 120 lbs. or 3 bags of quick-set cement. Hole depth minimum is 36" with pole rising 4 feet above the ground. For locations requiring a depth of more than 36" to reach below the frost line, please see Special Soil Conditions below.</p>	Normal Soil	Up to \$75.00
Pole Adapter	Viasat Approved Pole Adapter (not to be used on a hex pole)	2-3/8" OD	\$25.00

Installation Type	Materials/Labor Included in this Price	Conditions	Allowed Pricing
Trenching	Trenching and conduit, if using non-flooded cable, when the distance between the Pole and the building exceeds 20'.		\$1.00/foot
Special Soil Conditions	Rental tools for digging/trenching in rock or concrete, over 36" in depth for frost line, or for managing permafrost installations.	Pole Mounts and/or Trenching, special permafrost conditions	Time and Materials rate: not to exceed \$65.00/hour
Additional Viasat-Approved Non-Standard Installation Mounts	All mounts excluding stub/universal		Up to \$75.00 \$75/including ballast if non-pen
Wall Fishes Attic Crawls Crawl Space Entry	For Inside Wall Fishing, Attic Entry and/or Crawl Space Entry where point of entry is not possible through an outside wall or elected by customer.		1/2 hour Time and Materials rate: not to exceed \$65.00/hour

Installation Type	Materials/Labor Included in this Price	Conditions	Allowed Pricing
Permitting and Licensing	Zone license and permits for special districts (i.e. historical)		Time and Materials rate: not to exceed \$65/hour
Installation requiring a 25' or greater ladder	Installation over 21' off the ground – additional OSHA safety standards for may apply		1 hour Time and Materials rate: not to exceed \$65/hour
Conduit	Schedule 40 conduit		Materials costs plus 15%
Viasat Approved COAX Cable	RG11 when used in cable runs over 150'		Distributor cost plus 15%

Note: All installations must meet national, state, and local building and electrical codes. Any national, state, and local building or electrical codes supersede ViaSat directions and exceptions.