## Tech Bulletin: EasyStart program for commercial customers



## Change to commercial installs

## EasyStart program for commercial customers

Hello, !

Viasat has launched an **EasyStart Program** for commercial installs. This initiative provides a more customized experience for Viasat Business customers ensure they receive critical information to start using their service right away. Training is available in <u>Viasat</u> <u>Discover</u>.

The EasyStart Program consists of:

The

Technician Checklist, which is a

quick reference for both you and the customers to:

- Set expectations with the customer.
- Provide

step-by-step guidance during the installation.

Ensure

both you and the customer have a great experience.



Please make sure to review

this checklist before you begin a commercial install, as it is slightly

different from the residential install checklist version.

The
Welcome Guide includes answers to many of the questions commonly asked during the installation appointment and within the first 90 days of the customer's service. These include:
Connecting equipment once the modem is online.
How persistent IPs are assigned.

Logging

in to My Account, the online account management tool, which allows them to view and pay bills, check data usage, and more.

Understanding

billing and payments.

How

to get contact Business Care for support.



Please review the Welcome Guide with the customer after you've finished installing their service(s).

**PLEASE NOTE**: The customer satisfaction survey will now include an additional question to the customer, asking them if they have received their Welcome Guide. Should you have

any additional questions, please contact your retailer/manager.